

## STEEL PEOPLE GET TOGETHER

E. H. Gary Meets With Old-World Magnates at Banquet in London.

## HAVE CO-OPERATIVE PLAN

ROOSEVELT COMMENDED BY HEAD OF THE "GOOD" TRUST.

London, Sept. 11.—Elbert H. Gary, chairman of the board of directors of the United States Steel corporation, suggested President Roosevelt and spoke in favor of co-operation and a better understanding among the steel manufacturers of the world, at a dinner given in his honor at the Reform club tonight by Sir Hugh Bell, president of the Iron and Steel Institute, and the members of the council of the institute. The dinner was a tribute to Mr. Gary's efforts to bring together the steel operators of the world. Men prominent in the industry of England, Germany and France participated.

### Thirty at Dinner.

Thirty persons sat down to the dinner, among them being Lord Alreale, Lord Glantworth, Sir Westman Pearson, Sir Robert Hadfield and other well known English steel men; Baron von Bedenhausen of the Krupp company and President Schaltenbrand of the German Steel works representing Germany, and M. Schneider of the Creusot company and M. de la Brolle of the Compagnie d'Exportation, representing France. Among other Americans present were Consul General Wynne, C. G. McMurry of the United States Steel corporation and Vivian H. Smith of J. P. Morgan & Co.

### Came Over From Paris.

Mr. Gary came over from Paris for the function. He told the Associated Press that his visit to London was solely for this purpose and that no meeting with the British steel interests was contemplated. He said that he would return to Paris Saturday and sail for New York next Wednesday. Mr. Gary declared that the report in circulation to the effect that the new steel pact would compel the United States Steel corporation to build works in England was without foundation.

### Taffy for Roosevelt.

In his speech at the banquet tonight, after paying a tribute to the British government and King Edward, he said: "Other nations are today equally fortunate. May I digress for a moment to speak of our president, Mr. Roosevelt, who has been sometimes misunderstood, if not misrepresented. He is not an enemy of capital or of business prosperity. He believes that right conduct is the first essential of national health, but he also believes that material success and growth are necessary. He does not attack individuals as such, be they rich or poor, but opposes what he considers to be wrong, whoever perpetrates it."

### The Recent Panic.

Speaking of the recent financial crisis in the United States, Mr. Gary said that in such times previously every one sold his products whatever they might be and at whatever price he could obtain. An immediate and radical reduction in prices would have meant bankruptcy to a multitude of concerns, he declared, and the iron and steel business would have suffered most. This business in the United States, he added, was in the hands of men who could not be surprised—intelligent, broad-minded, honest and sincere.

### Plans for Co-operation.

In relating the plans made last November for co-operation in the industry, Mr. Gary said there was no agreement to maintain prices, restrict output or divide territory. The companies kept one another fully informed, each recognizing the rights and interests of all the others. The effort was a successful one, he declared, and prices were maintained, demoralization and insolvency prevented and greater profits realized. The benefit resulting to the general business was testified to by financiers and the press. The most prominent good done, Mr. Gary added, was the creation of the friendship now existing among the members of the steel industry. In conclusion, Mr. Gary said:

### Should Work Together.

"The manufacturers of iron and steel of all countries should be working together and for one another. I do not advocate anything antagonistic to the laws or public welfare. What I propose is the utilization of all of our opportunities for the advance of all our interests—a close connection and a better understanding; full and free interchange of ideas and information by one to another."

"My mother says I must keep my shoulders straight; the Gamble brace does it, you bet!"—says the boy.

Does it, too. Straightens the girls' shoulders.

Takes the kinks out of the man's stoop. \$1.00 and \$1.25

The Busy Corner  
SMITH DRUG CO.  
Open all night. Order phones 4560.

\$100 \$

ADDS 1,000%

To the appearance of iron fences or porch and lawn railings if painted with "Acme Quality" Impervious Black. The dollar pays for the paint, a brush and the turpentine to clean your hands.

Phone your address NOW. We will deliver.

CULMER'S

Phones 512.

20 East First South.

concerning all business in question and an organized committee of men whose advice should always be followed."

### Not for the Public.

Sir Hugh Bell proposed the health of King Edward and President Roosevelt and success to the iron trade. He said this occasion must not be regarded as of a public nature, but as a friendly gathering of men interested in a great industry. The hosts desired to take the opportunity of Mr. Gary's presence in London, he said, to facilitate an interchange of opinions among the heads of the iron industry of the world. It was a most representative assembly and much good would result to the iron trade. It was an industry of the people, and he hoped that their efforts would be directed toward the preservation of friendly relations, he added that he believed that there was room for a further expansion of the iron industry.

Miss Irma B. Watson will open her studio at 131 South Second East on Monday, Sept. 14, and pupils may register daily for instruction in harmony and piano from 1 to 5 p. m.

Meet me at Saltair tonight.

Do You Want to Get Rich?

If so, buy apple orchard at Trenton, Cache valley, Utah. It will pay 200 per cent yearly. Your money back with 5 per cent interest at the end of the first year if you don't like your investment. TRENTON LAND & INVESTMENT COMPANY, 212-213 Judge Building.

Don't miss dance Saltair tonight.

### GO TO BRIGHAM

Sept. 16. Peach day.  
Two trains Saltair tonight, 7:30 and 7:45. Fare 25c.

### SUNDAY EXCURSIONS

Via D. & R. G. Sept. 13th.  
To Ogden, 10:25 a. m., 1 p. m., \$1.00  
To Provo canyon, 7:30 a. m., \$1.25  
Returning on regular trains.  
Trout and chicken dinners at the Hermitage and Upper Falls resorts. Magnificent scenery. Beautiful autumn leaf effects.

\$1.25 TO BRIGHAM AND RETURN Sept. 16.

Salt Lake's smart set Saltair tonight. Trains 7:30 and 7:45.

Don't miss dance Saltair tonight.

Chimney Sweep Is Back.

Griffin, office King Hdw. Co. Phones.

### FREMONT COUNTY FAIR.

Big Celebration Lasting Three Days to Be Held at Lander.

A big celebration lasting three days, Sept. 23, 24 and 25, will be held at Lander, Wyo., in the form of the Fremont county fair and race meet. The fair will be under the auspices of the Fremont County Horticultural society.

Rich purses have been hung up for the race events. The prizes and premiums for the best display of fruit and agricultural products are unusually valuable.

There will be no lack of spectacular events. Broncho busting and all the features of a Wild West show that is a Wild West show will be seen. Captures of stage coaches and the burning of a captive trapper at the stake will be among the "thrillers."

### Next to Sunshine

pure air and deep breathing, the best medicine for all run-down conditions of the stomach, nerves and blood, is that unfailing renovator, restorative and tonic—

**Beecham's Pills**

What the women think is best for the household usually is.

Most of them think

**HUSLER'S FLOUR**

Massage Cream

After the summer's outing you find face, neck and arms need attention. For quick results our cream has no equal. One trial will convince and ever after it will always be on your toilet table. Both phones 457.

209 Main—Kenyon Pharmacy

Geo. T. Brice Drug Co.

Another lot of lunch sets now on sale, 25c.

Phone 65 for the correct time.

**Leysons**

**The Regal Way**

Is the only way to have your clothes cleaned.

Your Furnace, Heater and Range

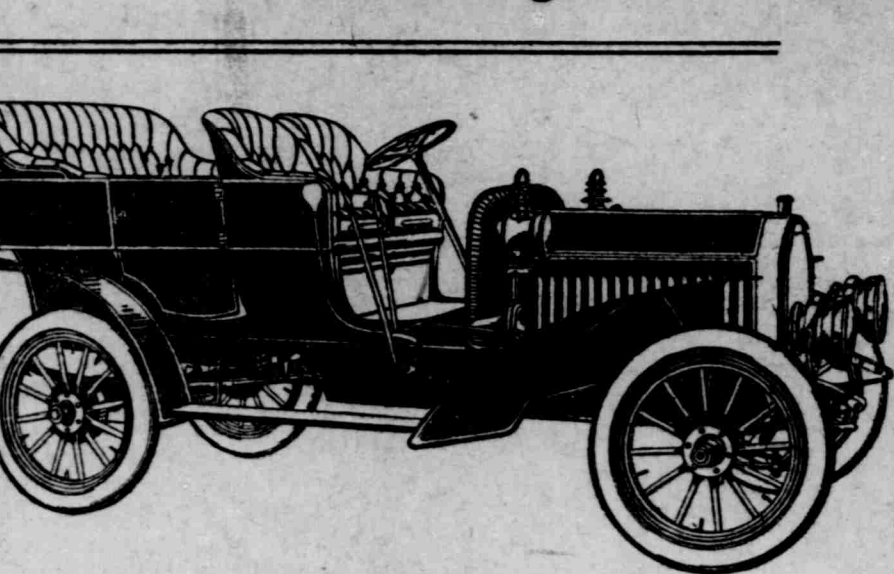
Delivered promptly, clean and good.

CO-OP. FUEL CO.

246 South Third West. Phones 4426.

# Public Interest in The Herald's Great Popular Election Plan to Distribute Valuable Prizes Will Be Widespread

Contest is attractive to men and women alike. Luxuries worth thousands of dollars are to be awarded to those who have a will to do. Nominations are now being sent in from many districts. Enter the race today. Delays are dangerous. Carefully read the following fund of information.



## Second Capital Prize Cost \$2,500.00

The above is a picture (without the top and glass front to be included) of one of the capital prizes. It is a beauty. Who will be the man or woman voted its possessor? This fine machine was purchased of the Consolidated Wagon & Machinery Co. of Salt Lake City. And it will soon be on exhibition at their warehouses. The car is described as follows: Model D—Body, side entrance tonneau. Color, solid red or royal blue with ivory white rear. Seats, five persons. Weight, 2,250 pounds. Wheel base, 102 1/2 inches. Tread, 56 inches. Tires, 32x4-inch Michelin. Brakes, hub, internal expanding; also external contracting on driving shaft. Springs, semi-elliptic. Frame, pressed steel. Cylinders, four 4x4 1/2 inches. Motor suspension, five points, two flexible. Cooling, water. Ignition, jump spark. Current supply, storage battery and a set of dry cells in reserve. Carburetor, Schebler. Lubrication, mechanical force feed, gear driven. Motor control, on top of steering wheel stationary. Clutch, multiple disc. Transmission, sliding gear. Speeds, three forward, one reverse. Transmission control, side lever. Drive, shaft. In addition to the above, this car will be equipped with top and glass front.



## Steinway Grand Piano

This photo-cut represents the third capital prize, which cost \$835. This fine instrument was purchased of Clayton-Daynes Music company, Salt Lake City. To be appreciated, it should be seen at their music store, where it is on exhibition.

# LIST OF PRIZES

## Capital Prizes

**CAPITAL PRIZE NO. 1**—A house and lot in the Newhouse addition (formerly Popperston). The lot was purchased in one of the most beautiful residential sections of Salt Lake City, especially for this purpose. The building is to be constructed by O. M. Engdahl, general contractor, and one of the most successful and largest builders in Salt Lake City. A. J. Hamilton in the Dooly block is the architect employed by The Herald for this building. He will design a beautiful, unique and valuable house to be constructed. This prize is valued at \$6,000.

**CAPITAL PRIZE NO. 2**—One new Buick model "D" 1908 Automobile. Purchased of the Consolidated Wagon & Machinery company of Salt Lake City at a cost of \$2,500. The car may soon be seen at their warehouses on exhibition. It is a beautiful high-grade machine, with top, glass front and excellent equipment.

**CAPITAL PRIZE NO. 3**—Steinway Grand Piano. Purchased of Clayton-Daynes Music company of Salt Lake City at a cost of \$835. You and your friends are invited to see the instrument on exhibition at their music store. It is a beauty, and a piece of art within itself.

**CAPITAL PRIZE NO. 4**—Beautiful Diamond Brooch. Purchased of the reliable and successful jewelry firm of Leyson & Co. of Salt Lake City. It is extremely beautiful and may soon be seen on exhibition at that store. Cost \$500.

## Grand Prizes

**GRAND PRIZE NO. 1**—Anderson Upright Piano. Purchased of New York & Western Piano company, Salt Lake City, where it may be seen on exhibition. It is an excellent instrument with a "singing soul." Cost \$440.

**GRAND PRIZE NO. 2**—Woman's Genuine Sealskin Coat. Purchased of Mehely, a leading furrier of Salt Lake City. This prize is magnificent and beautiful, and it will be made to order to fit the winner. Cost \$350.

**GRAND PRIZE NO. 3**—Choice selection of Libbey's Cut Glass, Brice-a-brac, Ornaments, artistic Chinaware, etc. Purchased of Callaway, Hook & Francis of Salt Lake City. Cost \$300.

**GRAND PRIZE NO. 4**—One new 1908 Harley-Davidson Motorcycle. With lamp and attachments. This fine machine was purchased of the Tom Botterill Automobile company of Salt Lake City at a cost of \$255.

**GRAND PRIZE NO. 5**—Symphony Grand Graphophone and choice selection of records. Must be seen to be appreciated. Purchased of the Columbia Phonograph company of Salt Lake City. It is on exhibition at their store. Cost \$250.

**GRAND PRIZE NO. 6**—Beautiful seven-piece Mahogany Parlor Suite. Purchased of Freed Furniture & Carpet company, Salt Lake City, where it may be seen on exhibition. Cost \$227.

**GRAND PRIZE NO. 7**—Highest grade Traveling Outfit, consisting of trunk, suit case and bag. Purchased of Hubert's Trunk Factory of Salt Lake City. Cost \$125.

**GRAND PRIZE NO. 8**—Beautiful Diamond Ring, woman's or man's size. Purchased of Leyson & Co. Cost \$100.

**GRAND PRIZE NO. 9**—Drawing room Mission style Mahogany Singer Sewing Machine. Purchased of the Singer Sewing Machine company, Salt Lake City. Cost \$86.

**GRAND PRIZE NO. 10**—Fine selection of Pictures and Books. Purchased of C. R. Savage & Co. of Salt Lake City. Cost \$75.

**GRAND PRIZES NOS. 11 AND 12**—Two solid gold case Standard Movement Watches, woman's or man's sizes. Purchased of Leyson & Co. Combined cost \$100.

**GRAND PRIZE NO. 13**—Standard high-grade Racing Bicycle. Purchased of League Cycle company, Salt Lake City. Cost \$50.

**GRAND PRIZE NO. 14**—Eastman Pocket Kodak, with attachments and supplies. Purchased of Salt Lake Photo Supply company. Cost \$35.

**GRAND PRIZES NOS. 15 AND 16**—Two beautiful Gold Watches, with standard movements, woman's or man's sizes. Purchased of J. H. Leyson & Co. Combined cost \$50.

## Nomination Prizes—Open to All

One \$50 Diamond Ring and one \$25 Gold Watch, both purchased of Leyson & Co., are to be awarded, one to the woman or man in or outside of Salt Lake City placing in nomination the candidate receiving the largest number of votes, and one to the woman or man in or outside of Salt Lake City placing in nomination the candidate receiving the second largest number of votes by the close of the contest.

## Special Prizes

During this contest special prizes will be awarded according to conditions announced at that time.

## FURTHER INFORMATION

The names of people nominated will be published within a few days. Photographic cuts of all the prizes and articles describing their merits and many attractive features, together with the news of the progress of this great and unequalled enterprise, will be published regularly in The Herald. It will be interesting and exciting from start to finish.

Write, Telephone or Call on the Contest Editor of The Herald For Any Information Desired

## How the Capital and Grand Prizes Will Be Awarded

At the close of the contest, one of the capital prizes will be awarded to the woman candidate who polls more votes than any other woman candidate in Salt Lake City, and one of the capital prizes will be awarded to the man candidate who polls more votes than any other man candidate in Salt Lake City.

And, at the close of the contest, one of the capital prizes will be awarded to the man candidate who polls more votes than any other man candidate outside of Salt Lake City. Now, the one of these four capital prize winning candidates having the most votes, as compared with the other three capital prize winning candidates, will be awarded capital prize number one—the house and lot.

And the one of these four capital prize winners standing second in number of votes, as compared with the others, as stated above, will be awarded capital prize number two—the automobile—and so on with the other two capital prizes. That distribution of capital prizes provides one-half of them for the women and one-half for the men candidates. It also gives two capital prizes for Salt Lake City and two for the territory outside of Salt Lake City.

## Grand Prize Distribution

In the districts where a capital prize winner resides, the candidate standing next in number of votes polled will be declared the winner of the grand prize in that district.

At the close of the contest, one of the grand prizes will be awarded to the woman candidate in each district who polls more votes than any other woman candidate in the same district, and one of the grand prizes will be awarded to the man candidate in each district who polls more votes than any other man candidate in the same district.

There are eight districts—four in Salt Lake City and four outside—the boundaries of which are described elsewhere in this announcement. This distribution of grand prizes provides one-half of the sixteen grand prizes for women and one-half for men, making a total of sixteen such prize winners.

Now, the one of these sixteen district winners polling the most votes, as compared with the other fifteen district winners, will be awarded grand prize number one—the Anderson piano.

And the one of these sixteen winners standing second in number of votes polled, as compared with the other fifteen, will be awarded the second grand prize, and so on with the same order and method in awarding the other fourteen grand prizes.

This manner of awarding the grand prizes gives one-half of them to the people of the city of Salt Lake and one-half to the people in surrounding territory. It also makes it important for a candidate to not only lead in his or her district for a prize, but to lead the candidates of the other districts in number of votes polled and thereby win a more valuable prize.

## HOW TO VOTE

The following schedule of votes will be allowed on subscriptions paid in advance to The Daily and Sunday Herald at regular rates. No subscription of more than five years or less than three months will be accepted. The votes are free, and a saving is made as compared to paying monthly:

| For Every Subscription Prepaid for— | Until Oct. 10, Inclusive. | From Oct. 10 to Oct. 31, Inclusive. | From Oct. 31 to Nov. 14, Inclusive. |
|-------------------------------------|---------------------------|-------------------------------------|-------------------------------------|
| Five years                          | 10,000 votes              | 2,500 votes                         | 3,500 votes                         |
| Two years                           | 4,000 votes               | 3,500 votes                         | 3,500 votes                         |
| One year                            | 2,000 votes               | 1,500 votes                         | 1,500 votes                         |
| Six months                          | 1,000 votes               | 500 votes                           | 500 votes                           |
| Three months                        | 500 votes                 | 500 votes                           | 500 votes                           |

A prepaid subscription to The Sunday Herald for any of the same lengths of time mentioned above will count one-fifth as many votes.

A prepaid subscription to The Semi-Weekly Herald for any of the same lengths of time mentioned above will count one-tenth as many votes.

Old subscribers in arrears are required to pay in full to date, and then on their paid-in-advance subscription votes will be counted on this schedule.

Six months' notice will be given to the friends of the candidates to poll the votes of new subscribers, until further notice 200 votes will be allowed in addition to the above schedule for every new subscription turned in.

## Votes for Classified or Want Advertising

Votes will be given on the sale of classified or want advertising coupon books, according to the following schedule. Each book contains 25 votes worth of coupons, and is sold for \$2.50:

| For Every Sale of— | Until Oct. 3, Inclusive. | From Oct. 3 to Oct. 31, Inclusive. | From Oct. 31 to Nov. 14, Inclusive. |
|--------------------|--------------------------|------------------------------------|-------------------------------------|
| Twenty books       | 10,000 votes             | 2,500 votes                        | 3,500 votes                         |
| Eight books        | 4,000 votes              | 3,500 votes                        | 3,500 votes                         |
| Four books         | 2,000 votes              | 1,500 votes                        | 1,500 votes                         |
| Two books          | 1,000 votes              | 500 votes                          | 500 votes                           |
| One book           | 500 votes                | 500 votes                          | 500 votes                           |

The earlier you vote in this campaign the more free votes you receive.

## Conditions of Contest

The winners of capital prizes will not be permitted to also participate in the distribution of grand prizes.

Any woman or man of good standing and residing in the territory described as comprising the districts is eligible as a candidate in this contest when duly nominated, except as hereinafter provided.

No employee of The Herald, or member of his or her family, will be permitted to participate in this contest as a candidate for a capital or grand prize.

The Herald management reserves the right to exclude any candidate from this contest, when within its judgment such is proper to do.

Votes will not be counted on accounts paid by news dealers, agents or newsboys.

Candidates and their friends are not confined to the districts in which they reside in securing votes. They may poll votes from any other district, town, state or territory of the United States.

The Herald management reserves the right to be the final arbiter in settling any questions that may arise during and concerning this contest.

The votes and remittances must be mailed or delivered to the office of The Herald.

Contest closes Saturday, Nov. 14, 1908. Other conditions of importance will be published from time to time. Watch for them.

**Purpose of the Campaign**

The object of this proposition, primarily, is to secure new patrons to The Herald and to ascertain who are the most popular women and men of Salt Lake City and surrounding territory, worthy of being awarded these costly prizes.

The contest will assume in many ways the elements of a political campaign, and that good politics will be shown from start to finish is not to be doubted, in view of the valuable prizes and the western spirit of women and men in all elections.

Men of prominence in public life spend much time and money to attain public office, which pays no more in money returns in the course of a year than some of the prizes offered by The Herald.

**NOMINATION BLANK**

The Herald, Salt Lake City, Utah: Date....., 1908.

I nominate M.....

Street and number.....

Town..... State.....

As my favorite candidate.

My name is.....

My occupation is.....

Address.....

The names and address of people making nominations will not be divulged if so requested. Only a limited number of nominations will be accepted. For each candidate nominated only one nomination blank will be accepted, which entitles the candidate so nominated to 1,200 VOTES.

Cut out the above nomination blank and make a nomination today. You, or your favorite man or woman, can win. Delays are dangerous. Act now. It costs you nothing but the effort to try. Nothing in this world is worth having that does not cost at least an effort.